



Revision number: 21

Purchasing Agent: EULA NEEL

**Item: MILK**

Vendor: 08885F B MEADOW GOLD DAIRIES, INC.  
3730 WEST 1820 SOUTH  
SALT LAKE CITY, UT 84104-4956

Internet Homepage:

Telephone: (801) 973-2409

Fax number: (801) 973-2750

Contact: CRAIG MALONE

Email address:

Brand/trade name: MEADOW GOLD AND VIVA

Price: SEE ATTACHED LIST

Terms: NET

Effective dates: 08/01/99 through 07/31/2003

Days required for delivery: 48 HOURS

Price guarantee period: ADJUSTED EVERY MONTH PER USDA CLASS I

Minimum order:

Min shipment without charges:

Other conditions:

---

**REVISION #21: PLEASE NOTE PRICE INCREASES EFFECTIVE NOVEMBER 1, 2002.**

---

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



ITEM		UPC CODE	PRICE	CHANGE
11024 HOMO MG	GAL	1570014601	2.1813	.0384
11702 HOMO MG	HG-PLJG	1570014701	1.2612	.0192
12512 HOMO MG	QT-PP	1570011201	.6545	.0096
12610 HOMO MG PJ	PT-PJ	1570016453	.6824	.0048
12615 HOMO MG	PT-PP	1570011301	.4019	.0048
12753 HOMO MG	HP-PP	1570010101	.1564	.0024
13016 2% VIVA	5 GAL/BX		10.6074	.1920
13111 2% VIVA	GAL	1570016155	2.1645	.0384
13901 2% VIVA	HG-PLJG	1570016255	1.0622	.0192
14414 2% VIVA	QT-PP	1570012755	.5332	.0096
14430 2% VIVA	PT-PP	1570012855	.3684	.0048
14457 2% VIVA	HP-PP	1570010355	.1428	.0024
14481 2% VIVA STRW SS	6/8 OZ	1570016550	3.5091	.0144
14482 2% VIVA CHOC SS	6/8 OZ	1570016550	3.7391	.0144
15069 FF VIVA	QT-PP	1570012744	.5153	.0096
15070 FF VIVA	HG-PJ	1570016244	.9824	.0192
15072 FF VIVA	GAL	1570016144	1.8260	.0384
15076 FF VIVA	HP-PP	1570010054	.1332	.0024
15119 1% VIVA	GAL	1570016151	1.8314	.0384
15221 1% VIVA	HG-PLJG	1570016251	.9775	.0192
15282 1% VIVA SCHOOL	HP-PP	1570010350	.1342	.0024
15306 SKIM MG	5 GAL	1570029603	9.7071	.1920
15723 1% VIVA	5 GAL/BX		10.5058	.1920
15732 FF SKIM DLIT VIVA	HG-PJ	1570016258	1.1404	.0192
16068 BAN NESQUIK	PT-PJ	2800023770	.8620	.0048
16171 STRAW NESTLES	PT-PJ	2800024570	.8620	.0048



ITEM		UPC CODE	PRICE	CHANGE
16175 CHOC WHL MG	PT-PJ	1570016454	.6630	.0048
16181 CHOC FF NESQUIK	16 OZ/PJ	2800058454	.8210	.0048
16184 CHOC NESTLES	PT-PJ	2800024630	.8620	.0048
16327 CHOC 1% VIVA	GAL	1570015150	2.1951	.0384
16333 CHOC 1% VIVA	5 GAL/BX		10.6810	.1920
16347 CHOC 1% VIVA	HG-PLJG	1570015250	1.7121	.0192
16357 CHOC 1% VIVA	QT-PP	1570011750	.5783	.0096
16365 CHOC 2% VIVA PJ	16 OZ	1570016449	.6630	.0048
16376 2% VIVA 16 OZ PJ	16 OZ	1570016448	.6748	.0048
16378 CHOC 1% VIVA	PT-PP	1570011850	.3744	.0048
16395 CHOC 1% VIVA	HP-PP	1570010262	.1453	.0024
16575 VIVA 2% STRW	16 OZ PJ	1570016450	.6748	.0048
16576 VIVA 2% BAN	16 OZ PJ	1570016451	.6748	.0048
16577 VIVA 2% ORG/VAN	16 OZ PJ	1570016452	.6748	.0048

ALL PRICES FOR DAIRY ITEMS AS LISTED ON THE BID FORM SHALL BE FIRM FOR THIRTY DAYS, AFTER WHICH TIME PRICES ON THE **PRODUCTS LISTED** CAN ESCALATE OR DE-ESCALATE IN ACCORDANCE WITH THE CHANGES IN THE PRICE OF AN **HUNDRED WEIGHT (CWT)** OF CLASS I RAW MILK BASED ON THE MONTHLY FEDERAL MILK ORDER ANNOUNCEMENTS FOR THE GREAT BASIN (SALT LAKE CITY ORDER NUMBER 139) AS PUBLISHED IN THE *DAIRY MARKET NEWS*, 2811 AGRICULTURE DRIVE, PO BOX 8911, MADISON, WI 53708-8911, NO OTHER PUBLICATION OR DEPARTMENT BY OR OF USDA WILL BE UTILIZED FOR MILK PRICE DETERMINATION FOR THE DURATION OF THIS BID.

**THE STATE WILL NOT PAY THE TWENTY CENTS PER HUNDRED WEIGHT PROCESSOR APPLIED ASSESSMENT ESTABLISHED BY THE FLUID MILK PROMOTION ORDER (7CFR, N60.101 et seq.) NOR WILL ANY OTHER ASSESSMENT BE CONSIDERED IN THE CALCULATION OF PRICES FOR THE DURATION OF THE CONTRACT ENTERED INTO AS A RESULT OF THIS REQUEST.**

PRICES FOR MILK DELIVERED CAN BE ESCALATED OR DE-ESCALATED AT THE RATE OF **\$0.0256 PER GALLON OF WHOLE MILK** FOR EACH \$0.30 INCREASE OR DECREASE, OR PRORATED PORTION THEREOF, IN THE PRICE OF RAW **CLASS I** MILK PER HUNDRED WEIGHT.

ANY **PROPOSED** CHANGES IN PRICE MUST BE ANNOUNCED TO THE STATE PURCHASING OFFICE BY THE FIFTEENTH OF THE MONTH PRECEDING THE MONTH IN WHICH THE CHANGE IS PROPOSED TO OCCUR. **PRICE CHANGES WILL COVER THE CALENDAR MONTH FOR WHICH A SPECIFIC USDA PRICE IS IN EFFECT.** ANY CHANGE IN PRICE ANNOUNCEMENTS MUST BE ACCOMPANIED BY A COPY OF THE *DAIRY MARKET NEWS* PRICE SCHEDULE SHOWING THE NEW CWT. PRICE. THE VENDOR IS ALSO REQUIRED TO SUBMIT CONVERSION FACTORS SHOWING THE CALCULATIONS WHICH WERE MADE TO DETERMINE THE



**NEW PRICE STRUCTURE. THE INSTRUCTIONS ON THE ESCALATION/DE-ESCALATION PRICE CALCULATION LISTED BELOW ARE TO BE FOLLOWED.**

**THE ESCALATION OR DE-ESCALATION OF PRICES ON THE PRODUCTS LISTED WILL BE CALCULATED IN THE MANNER EXPLAINED HERE. THE BASE PRICES FOR ALL CALCULATIONS FOR THE DURATION OF THE CONTRACT ENTERED INTO WILL BE (1) THE PRICE QUOTED FOR A GALLON OF WHOLE MILK BY THE BIDDER AND (2) THE FEDERAL MARKET ORDER PRICE OF MILK FOR MAY 6, 1999, #13.71. EACH MONTH THE CALCULATION WILL PROCEED IN THE FOLLOWING MANNER. (ALL CALCULATIONS ARE TO BE ROUNDED TO FOUR DECIMAL POINTS):**

- 1) THE CURRENT MONTH'S PRICE OF A HUNDRED POUNDS (SWT) OF RAW CLASS I MILK, WILL BE SUBTRACTED FROM THE SWT. PRICE OF MILK FOR THE NEXT SUCCEEDING MONTH. IF THIS DIFFERENCE IS BETWEEN -\$0.30 AND+\$0.30, NO CHANGE IN PRICES WILL BE IN ORDER. IF THE DIFFERENCE IS OUTSIDE OF THIS RANGE, THE NEW PRICES WILL BE DETERMINED IN THE MANNER DESCRIBED HEREFTER.**
- 2) THE JUNE, 1999, PRICE OF A CWT. OF RAW CLASS I MILK, \$13.71, WILL BE SUBTRACTED FROM THE CWT. PRICE OF MILK FOR THE NEW MONTH. ARITHMETIC SIGNS ARE TO BE FOLLOWED.**
- 3) THE RESULTING VALUE WILL BE DIVIDED BY \$0.30 TO DETERMINE THE NUMBER OF UNITS OF CHANGE FOR THE NEW ALTERED ESCALATABLE/DE-ESCALATABLE DAIRY PRODUCT PRICE LIST. THIS NUMBER MAY BE POSITIVE OR NEGATIVE.**
- 4) THE UNITS OF CHANGE WILL THEN BE MULTIPLIED BY \$0.0256, AS PROVIDED IN THE ORIGINAL CONTRACT. THIS WILL PROVIDE THE MOUNT TO BE ADDED TO (OR SUBTRACTED FROM IF THE VALUE IS NEGATIVE) THE BASE BID PRICE TO OBTAIN THE NEW PRICE OF A GALLON OF WHOLE MILK.**
- 5) THE AMOUNT OF PRICE CHANGE DETERMINED IN STEP 4 WILL BE PRORATED AND ADDED TO OR SUBTRACTED FROM EACH ITEM ON THE BID LIST ACCORDING TO THE CONTAINER SIZE OF THE PRODUCT. A FIVE-GALLON CONTAINER WILL BE SUBJECT TO A CHANGE FIVE TIMES LARGER THAN THE GALLON CONTAINER CHANGE, AND A HALF-PINT CONTAINER WILL RECEIVE A PRICE CHANGE ONE-SIXTEENTH AS LARGE AS THE GALLON CONTAINER CHANGE.**
- 6) THE RESULTING SUM FOLLOWING THE CALCULATIONS FOR EACH INDIVIDUAL ITEM WILL PROVIDE THE NEW PRICE FOR THE ITEM UNDER CONSIDERATION.**

**THIS CONTRACT COVERS MILK ONLY. ANY REQUESTED PRICE CHANGES SHOULD BE SUBMITTED WITH ONLY MILK ITEMS AS LISTED ON CONTRACT. DO NOT SUBMIT ANY OTHER PRODUCTS ON PRICE LIST..**

**FINET COMMODITY CODE(S):**

**38075000000-MILK, DAIRY**

**38075280000-MILK, CHOCOLATE, GRADE A HOMOGENIZED. BUTTER FAT 0.5-2%, NON FAT MILK SOLIDS, 8.25-10%, 2000 USP UNITS VIT. A AND 400 USP UNITS VIT. D PER QUART**

**38075400000-MILK, LOW FAT, GRADE A, HOMOGENIZED. BUTTER FAT 1.5-2%, NON FAT MILK SOLIDS, 8.25-10%, 2000 USP UNITS VIT.A AND 400 USP UNITS VIT.D PER QUART**

**38075720000-MILK, SKIMMED. GRADE A HOMOGENIZED. 2000 USP UNITS VIT.A AND 400 USP UNITS VIT.D PER QUART. 80-90 CALORIES PER CUP.**

**38075900000-MILK, WHOLE, HOMOGENIZED, GRADE A**